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# Officer Decision Making

Wednesday, 8th February, 2012  
at 5.15 pm

**PLEASE NOTE TIME OF MEETING**

Members' Meeting Room

This meeting is not open to the public

## **Decision Maker**

Director, Economic Development

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## AGENDA

Agendas and papers are available via the Council's website

**1 PRICE REVIEW FOR LEISURE, CULTURE AND HERITAGE PORTFOLIO (Pages 1 - 34)**

Report of the Senior Manager Leisure and Culture, seeking approval for the price structure for Leisure, Culture and Heritage to take effect from 1<sup>st</sup> April 2012, attached.

Tuesday, 31 January 2012

HEAD OF LEGAL, HR AND DEMOCRATIC SERVICES

# Agenda Item 1

<b>DECISION-MAKER:</b>	DIRECTOR, ECONOMIC DEVELOPMENT		
<b>SUBJECT:</b>	PRICE REVIEW FOR LEISURE AND CULTURE PORTFOLIO		
<b>DATE OF DECISION:</b>	8 FEBRUARY 2012		
<b>REPORT OF:</b>	SENIOR MANAGER LEISURE AND CULTURE		
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## STATEMENT OF CONFIDENTIALITY

None

## SUMMARY

A number of above inflation price increases are proposed for the reasons set out below and as listed in Appendix 1, as part of a new pricing structure to be effective from Sunday 1<sup>st</sup> April 2012. (Senior Managers) 1.2.8 Senior Managers may set, approve or vary, following consultation with the relevant Cabinet Member, Senior Manager: Finance and IT and the Senior Manager: Legal, HR and Democratic Services, the scale of fees and charges for all services within their Directorate or Division. The revised scale of fees and charges must be made available on the Council's internet and/or be available in paper form on request.

## RECOMMENDATIONS:

- (i) To approve the 2012-13 price structure for Leisure and Culture Portfolio services, as per Appendix 1 to take effect from Sunday 1<sup>st</sup> April 2012.

## REASONS FOR REPORT RECOMMENDATIONS

1. Approval for these revisions is necessary in order that they can be implemented from Sunday 1<sup>st</sup> April 2012, and in order to meet revised budgets set for the 2012-13 financial year.

## CONSULTATION

2. The price changes, once approved, would be advertised within the Leisure and Culture Portfolio service areas. Notices will be displayed informing customers that there will be a price increase for some services from 1<sup>st</sup> April 2012. The fees increases for most of the leisure centres are based on proposals submitted by the Council's new management partners, Mytime Active and Active Nation (known as the leisure centre's contractors hereafter). Southampton Solent University will not consider increasing prices until September 2012, in line with the new academic year.

## ALTERNATIVE OPTIONS CONSIDERED AND REJECTED

### Option One - General reduction / freeze on prices

3. Any overall reduction or freeze on Leisure and Culture prices would have the effect of increasing the net revenue cost of the Portfolio and also it could have implications to the leisure centres contractors in delivering their contractual obligations. In addition the current financial climate is not considered to be appropriate or financially viable.

## **Option Two - Increase all prices by inflation**

4. Historically the common practice across Leisure and Culture was for pricing to be rounded up or down, usually to the nearest 5 or 10 pence for ease of cash handling. However this would mean that an overall increase exactly in line with inflation is difficult to achieve.

### **DETAIL**

5. The 2012-13 budgeted income targets have not been adjusted **for inflation**. The current approved pricing structure for Leisure and Culture allows for prices to be varied up to a maximum level. These proposals seek approval to raise the maximum price that can be charged for some activities. Inevitably prices do vary within the year to remain competitive and to respond to seasonal changes. The areas for which pricing changes are sought can be found in Appendix 1.
6. The leisure centre contractors have benchmarked against local providers in the area and a similar exercise has been undertaken by Oakland's Swimming Pool.
7. Appendix 1 details the price increases for various services and venues within the Leisure and Culture Portfolio, this includes pricing proposals from the leisure centres' contractors. The review of prices includes some of which are above inflation, and some below. Proposed maximum price columns are for activities for which approval is sought to allow greater flexibility in responding to supply and demand.
8. A full set of service area prices, including those which have not increased or have been increased by less than the rate of inflation is available from each service area manager on request.

## **Outsourced Leisure Venues and Oakland's Swimming pool**

### **Active Nation**

9. The contractor has an obligation to use all reasonable endeavours to increase actual income so in practice it may be difficult for the Council to unreasonably refuse any amendments. In addition the purpose of the outsourcing process is to give a third party the ability and opportunity to manage the business. To close the gap between the net income of £20k and the operational cost of £35K in running the Community Club programmes in sailing and kayaking, the price increase has been capped at 24% to try and manage this shortfall; however benchmarking exercises have taken place. The main changes to prices are summarised below:
  - There have been significant price increases at SWAC and Woodmill to demonstrate a more realistic price for the activities / services offered. However to balance this increase there has been a significant reduction in the taster session prices from £30 to £10 to encourage more people to get active. A lower pricing tariff has been introduced for Southampton Schools and youth groups. A concessionary flat rate discount of 25% has been introduced for under 16's and over 60's, as well as anyone on job seekers allowance. This rate can be applied where separate pricing does not exist, although some exemptions may apply.

- It is also positive to note that the health and fitness membership (platinum) has seen no proposed price increases. This approach is again to drive participation levels up at a value for money price. There has also been a range of low priced memberships introduced from £20 per month.
- Membership options have been introduced for the community clubs with more sessions, more choice and more cross centre options meaning an active individual could participate more cheaply than before. A family membership has also been introduced which is discounted. A transfer offer and discount have been offered to existing users to ensure these changes have a minimal impact where possible.
- There are price increases and pricing tariff structure changes for the Southampton Diving Academy (SDA) direct debit fees. It is proposed to have a 'racking rate' price for the number of sessions a customer attends each week, the more they attend the better value to the customer and this approach is supported by the SDA Committee.
- Family swimming at the Quays has seen no change in price with the introduction of Under 8's free swimming by Active Nation across the two pools (Bitterne and the Quays) Active Nation wishes to encourage families with older children to swim too thus increasing participation.
- The Sport Centre highest percentage increases are predominately related to the junior fees. These increases have been made to address the low fees being charged at what is considered to be peak demand periods. Also the increase in fees allows for the costs associated with preparing and maintaining pitches and other areas to be more accurately reflected.
- The party packages offered by Active Nation have also seen a key change in that included in the price is the service of a party host.

#### Mytime Active

10. Under the terms of the contract with Mytime Active the Council's consent to amend prices is at its absolute discretion. However the contractor has an obligation to use all reasonable endeavours to increase actual income so in practice it may be difficult to for the Council to unreasonably refuse any amendments. The main changes to prices are summarised below:
- Although the main change is the rise in cost of season ticket prices of between 29% and 46% it is proposed to remove the additional cost to season ticket holders of the round fee thus offering better value to the customer the more times they play. E.g. someone playing 200 rounds per year would pay less overall then with the current season ticket price plus the additional round fee.
  - In the majority of price increases proposed by Mytime Active they are still in line or cheaper than other Golf Courses such as Dibden and Paultons. Our partner believes these fees reflect the market rate for the service.

### Oakland's Swimming Pool

11. The biggest increases are in the subscription services, e.g. Monthly Swim Ticket, Monthly Swim & Fitness ticket, 10 Swims prepaid ticket, 10 Aqua classes' prepaid ticket, as previously they have been significantly undervalued and have offered the service at an unbalanced level of benefit to the customer.
12. Prices for junior and older non members have been raised by 7.6% to £2.60. These prices are still competitive compared with other pools in the area. (Quays - £2.85, £2.50 Shirley pool.)
13. The overall increase is in line with inflation, due to increases in utility costs. The average price increase at the venue is 4%. Increases in the swimming lesson programme have been kept to a minimum to ensure that Oakland's pool continue to be a strong competitor within the city.

### Arts and Heritage

14. Arts and Heritage charges have been increased in specific areas to uplift income performance in line with targets and market comparators. In addition, some prices within the Learning Activities section have risen above the level of inflation to reflect the increases in cost of materials and overhead costs for hiring freelance artists to deliver workshops. The increased prices remain competitive when compared with similar activities and offers at other venues.
15. In 2012 SeaCity Museum opens to the public. The pricing structure in place for both entry fees and venue hire reflect the charges required to achieve income targets, and are comparable with similar museums or visitor attractions in the local region.

### Libraries

16. As charges were significantly increased in 2011/12 the service has concentrated this year on introducing a range of new services. Chief among these is the introduction of ebooks which will be an important new service to customers. The disc repair service which can restore any scratched digital disc to full working order will be marketed to other library services and local schools.

## FINANCIAL/RESOURCE IMPLICATIONS

### Capital

17. Not applicable

### Revenue

18. The 2012-13 budget does not include any adjustment to income for inflation.
19. Risks to achieving the income targets are as follows:
  - Testing the market with a new, commercial approach to arts and heritage venue hire and Arts Lease fees may suffer from price resistance.
  - On going Repair and Maintenance issues for Oakland's Swimming Pool which if not addressed may result in periodic closure until addressed.

- Potential for some customer resistance with some of the price increases proposed by the leisure centre's contractors however the risk is (and the management of any possible resistance) the leisure centre's contractors not the Council's. Also the leisure centre's contractors have a duty to balance price increases against usage as they have contractual commitment to increase participation by 3% each year for the first 5years.
- Ongoing economic downturn continuing to affect discretionary leisure spend of consumers.

20. Regular monitoring takes place to track income generation, which should identify any early concerns over the ability to achieve the targets. Cost reduction measures, new promotions and price related promotions will all be considered should changes be required to deliver the targets.

### **Property**

21. Not Applicable

### **Other**

22. None

## **LEGAL IMPLICATIONS**

### **Statutory power to undertake proposals in the report:**

23. The City Council's power to increase prices within the leisure service areas is in accordance with the powers granted under Section 19 of the Local Government (Miscellaneous Provisions) Act 1976. This allows a local authority to provide recreation facilities and to make such facilities available for use on payment of charges as it thinks fit. The Council has the power to charge for discretionary services in accordance with Section 93 of the Local Government Act 2003 provided that charges in any one year do not exceed the cost of the service.

### **Other Legal Implications:**

24. In undertaking the proposals set out in this report the Council has had regard to Equality legislation, Section 17 of the Crime and Disorder Act 1998 and the Human Rights Act 1998.

## **POLICY FRAMEWORK IMPLICATIONS**

25. The proposal is consistent with the objectives set out in the Community Strategy and Library Strategy.

26. This proposal is consistent with the City of Southampton Strategy, Strategic Objective 5; ***to provide imaginative arts and cultural opportunities.***





Spreadsheet - Leisure, Culture and Heritage Price Increase Report - V2, 12th January 20

**The twelve pages set out the price increases from each of service areas**

The Sport and Recreation pages are lists of all prices (split over 10 pages)

The Libraries page details changes

The Art and Heritage page show prices and new pricing structures

**LIBRARIES**

Activity	HOW LONG	Price 2011-12	Price 2012-13	Venue	% Increase	RATIONALE
<b>TO HIRE</b>						
Compact discs	1 week	£1	£1	All libraries	0.0%	Static as prices revised significantly in 2011/12
Latest DVDs	1 week	£2.00 for 3 days	£2.00 for 3 days	All libraries	0.0%	Static as prices revised significantly in 2011/12
Latest DVDs concessionary groups	1 week	£1.00 for 3 days	£1.00 for 3 days	All libraries	0.0%	Static as prices revised significantly in 2011/12
DVD box sets	<b>2 weeks</b>	£4.00	£4.00	All libraries	0.0%	<b>Loan period doubled due to customer complaints</b>
DVD Annual subscription	annual	£50.00	£50.00	All libraries	0.0%	New service introduced in 2011/12
DVD Annual subscription concessionary	annual	£25.00	£25.00	All libraries	0.0%	New service introduced in 2011/12
<b>E books</b>	<b>up to 3 weeks</b>	<b>N/A</b>	<b>70p (tbc)</b>	<b>All libraries</b>	<b>N/A</b>	<b>New service</b>
Adult books on cassette	4 weeks	50p	50p	All libraries	0.0%	Static as prices revised significantly in 2011/12
Adult books on cd and mp3	4 weeks	£1.50	£1.50	All libraries	0.0%	Static as prices revised significantly in 2011/12
Adult books on cd and mp3-over 60	4 weeks	£1.00	£1.00	All libraries	0.0%	Static as prices revised significantly in 2011/12
Cd rom for children	4 weeks	£1.00	£1.00	All libraries	0.0%	Static as prices revised significantly in 2011/12
Adult Cd roms	4 weeks	£2.00	£2.00	All libraries	0.0%	Static as prices revised significantly in 2011/12
Information dvds	4 weeks	£2.00	£2.00	All libraries	0.0%	Static as prices revised significantly in 2011/12
<b>LOST ITEMS</b>						
Books	N/A	Replacement cost	Replacement cost	All libraries	0.0%	Static as prices revised significantly in 2011/12
<b>MP3 books</b>	<b>N/A</b>	<b>N/A</b>	<b>£30.00</b>	<b>All libraries</b>	<b>N/A</b>	<b>New charge</b>
<b>Storysacks</b>	<b>N/A</b>	<b>N/A</b>	<b>£50.00</b>	<b>All libraries</b>	<b>N/A</b>	<b>New charge</b>

<b>LATE CHARGES</b>						
Overdue Books	daily	15p per day 4.50 max	15p per day 4.50 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
Overdue Books over 60s	daily	10p per day £3.00 max	10p per day £3.00 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
DVDs at hire charge of £2.00	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
Older DVDs at hire charge of £1.00	daily	50p per day £15.00 max	50p per day £15.00 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
Older DVDs for children at hire charge of £1.00	daily	25p per day £7.50 max	25p per day £7.50 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
DVD box sets	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
Storysacks	daily	50p - £15 max	50p - £15 max	All libraries	0.0%	Static as prices revised significantly in 2011/12
<b>RESERVATION FEES</b>						
Adult items not in stock in Southampton	N/A	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	All libraries	0.0%	Static as prices revised significantly in 2011/12
Adult items not in stock in Southampton concessions	N/A	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	All libraries	0.0%	Static as prices revised significantly in 2011/12
Renewal of loans of Adult items not in stock in Southampton	N/A	N/A	1.00	All libraries	N/A	To cover administrative costs
Music sets not in stock in Southampton	N/A	£15 per 40 or part	£20 per 40 or part	All libraries	33.0%	To cover administrative costs

OTHER CHARGES						
USB Flash drive		£6-£10	£6-£10	All libraries	0.0%	Static as prices revised significantly in 2011/12
A4 Colour photocopies and print out	N/A	£0.50	£0.50	All libraries	0.0%	Static as prices revised significantly in 2011/12
A4 black and white photocopies and print out	N/A	£0.10	£0.10	All libraries	0.0%	Static as prices revised significantly in 2011/12
A3 Colour photocopies and print out	N/A	£1.00	£1.00	Central	0.0%	Static as prices revised significantly in 2011/12
A4 colour photocopies and print out	N/A	£0.20	£0.20	All libraries	0.0%	Static as prices revised significantly in 2011/12
A3 Prints from microfilm	N/A	£0.60	£0.60	Central	0.0%	Static as prices revised significantly in 2011/12
<b>Scanning service</b>	N/A	N/A	£1.00 for first page + 60p each for subsequent pages	Central	N/A	New service
4 x 6 prints from Plimsoll image database	N/A	£2.50 + £1.50 p&p	£2.50 + £1.50 p&p	Central	0.0%	Static as prices revised significantly in 2011/12
A4 prints from Plimsoll image database	N/A	£5.50 + £1.50 p&p	£5.50 + £1.50 p&p	Central	0.0%	Static as prices revised significantly in 2011/12
Fax copies inside UK	N/A	£1 front page - 60 p other pages	£1 front page - 60 p other pages	All libraries	0.0%	Static as prices revised significantly in 2011/12
Meeting Room/ Library Hire Commercial Use	per hour	£30	£30	All libraries	0.0%	Static as prices revised significantly in 2011/12
<b>Disk repair</b>	N/A	N/A	£1.00 - £2.50	Central	N/A	New service
<b>Laminating service</b>	N/A	N/A	£1 A4 £1.50 A3	All libraries	N/A	New service

Arts & Heritage

Activity	Duration of Activity (if applicable)	Price 2010-11	Price 2011-12	Price 2012-13	Venue	% Increase	Comments
Search and certified copy of Motor Vehicle Registration documents		£3.00	£3.00	£3.00	Archives Offices	0.0%	Static as prices revised significantly in 2010/11
Certified copies from Electoral Registers		£4.00	£4.00	£4.00	Archives Offices	0.0%	Static as prices revised significantly in 2010/11
Search of Central Index Register of Seamen		£16.00	£16.00	£16.00	Archives Offices	0.0%	Static as prices revised significantly in 2010/11
General Research (anything beyond information on holdings or short, specific searches)		£40.00	£40.00	£40.00	Archives Offices	0.0%	Static as prices revised significantly in 2010/11
Art Vaults		£525.00	£525.00	£525.00	New product in 2007/8	0.0%	Static as prices revised significantly in 2010/11
Corporate curatorial talk	1 hour	215.00	215.00	215.00	Art Gallery or off-site	0.0%	Static as prices revised significantly in 2010/11
Talk for community or stakeholder group	1 hour	£50 plus travel	£50 plus travel	£50 plus travel		0.0%	Static as prices revised significantly in 2010/11
<b>Digital Archive</b>							
<b>Digital Archive - 1 - 10 files</b>	N/A	£108.00	£110.00	£115.00	N/A	4.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
<b>Digital Archive - 11 - 100 files</b>	N/A	£162.00	£165.00	£172.00	N/A	4.3%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
<b>Digital Archive - 100+ files</b>	N/A	£324.00	£326.00	£341.00	N/A	4.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Paper Records							
Sheets stored in documents boxes sized 380x250x125mm	N/A	£9.50	£10.00	£10.45	N/A	4.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Outsize documents requiring separate storage	N/A	£2.74	£2.80	£2.93	N/A	4.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
<b>Drawings</b>							
To be submitted for storage in drawers - cost per drawing	N/A	£1.21	£1.25	£1.30	N/A	4.1%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Drawings size A1 or larger to be submitted rolled to specification	N/A	£2.74	£2.80	£2.93	N/A	4.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.

Photographs									
Negatives, per hanging files	N/A	£1.56	£1.60	£1.67	N/A		4.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Negatives, loose, per three strips	N/A	£1.85	£1.90	£1.99	N/A		4.7%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Contact Prints, per hanging files	N/A	£1.56	£1.60	£1.67	N/A		4.3%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Contact prints, loose, each	N/A	£1.85	£1.90	£1.99	N/A		4.7%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Prints, 6x4, in sleeves, each	N/A	£0.39	£0.40	£0.42	N/A		5.0%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Prints, loose, each	N/A	£0.78	£0.80	£0.84	N/A		5.0%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Transparencies, 35mm, mounted, per hanging file	N/A	£1.97	£2.00	£2.09	N/A		4.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Transparencies, 35mm, loose, per 100	N/A	£12.58	£12.75	£13.32	N/A		4.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
X-Radiographs, each	N/A	£1.56	£1.60	£1.67	N/A		4.3%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Microforms, fixed cost	N/A	£1.56	£1.60	31.67	N/A		4.3%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Black & White A4		£0.32	£0.35	£0.35	N/A		0.0%	Static as prices revised significantly in 2010/11	
Black & White A3		£0.42	£0.45	£0.45	N/A		0.0%	Static as prices revised significantly in 2010/11	
Laser A4		£1.58	£1.60	£1.60	N/A		0.0%	Static as prices revised significantly in 2010/11	
Laser A3		£1.85	£1.90	£1.90	N/A		0.0%	Static as prices revised significantly in 2010/11	
Microfiche printouts by user		£0.63	£0.65	£0.65	N/A		0.0%	Static as prices revised significantly in 2010/11	
By staff		£1.26	£1.30	£1.30	N/A		0.0%	Static as prices revised significantly in 2010/11	
Computer printouts		£32.00	£32.50	£32.50	N/A		0.0%	Static as prices revised significantly in 2010/11	
A0 size maps		£4.73	£4.80	£4.80	N/A		0.0%	Static as prices revised significantly in 2010/11	
Digital images		£2.63	£2.70	£2.70	N/A		0.0%	Static as prices revised significantly in 2010/11	

Images on CD ROM	£2.63	£2.70	£2.70	N/A	0.0%	Slight increases across the board for archives services reflect increases in materials and contribution toward achieving budget income targets. Static as prices revised significantly in 2010/11
Images on CD ROM	£3.10	£3.15	£3.15	N/A	0.0%	
The Material Archive						
Bulk Finds						
One Southampton standard cardboard box at 260x560x130mm	£17.23	£17.50	£18.25	N/A	4.2%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	£34.46	£35.00	£36.50	N/A	4.2%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Itemised Finds						
One Southampton standard cardboard box at 260x560x130mm	£17.23	£17.50	£18.25	N/A	4.2%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	£34.46	£35.00	£36.50	N/A	4.2%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Items finds that do require storage in a controlled environment (e.g. metal, glass, organic material), each	£0.32	£0.35	£0.36	N/A	2.8%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form	£0.83	£0.85	£0.89	N/A	2.8%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form including scanning image	£1.56	£1.60	£1.67	N/A	4.3%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Venue Hire						
<b>Westgate Hall</b>						
Ceremony Only	£339.00	£355.00	Rate Omitted	Westgate Hall		Rate Omitted - Simplified pricing structure.
Hire (9am -5pm) 7 days a week	£125.00	£160.00	£160.00		0.0%	4 hour minimum charge removed to improve customer take up.
Internal/External/Stakeholders	£150.00	£160.00	£170.00	Westgate Hall	5.9%	Small increase in charge in line with staff working outside of core hours.
External Hire			£85.00			New Charge to accommodate demand for bookings beyond two hours long.
Internal and Stakeholder/Private Hire			£65.00			New Charge to accommodate demand for bookings beyond two hours long.
Internal day and partnership/stakeholder hire 9am-5pm Mon-Fri	£100.00	£105.00	£105.00	Westgate Hall	0.0%	No change 12/13 as charges introduced, or reviewed last year. Market not ready for price

External day hire 9am - 5pm	Per Hour Min 2 hours	£125.00	£160.00	£160.00	£160.00	Westgate Hall	0.0%	Please see comment on line 55.
<b>Tudor House Museum</b>								
Whole Museum Internal or External	POA (per hour)		£270.00	£325.00	£325.00	Tudor House	20.0%	New Prices when introduced excluded VAT, new financial year price includes VAT
<b>Partner/Stakeholder Rate</b>								
Georgian Room Day Hire (40 max)	Per Hour		£40.00	£50.00	£50.00	Tudor House	25.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
Georgian Room Eve Hire (40 max)	Per Hour		£90.00	£110.00	£110.00	Tudor House	22.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
KJP Day Hire (60 max)	Per Hour		£40.00	£50.00	£50.00	Tudor House	25.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
KJP Eve Hire (60 max)	Per Hour		£90.00	£110.00	£110.00	Tudor House	22.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
Banqueting Hall eve hire (number tbc)	Per Hour		£90.00	£110	£110	Tudor House	22.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
Whole Museum eve hire (number tbc)	Per Hour		£150.00	£180.00	£180.00	Tudor House	20.0%	New Prices when introduced excluded VAT, new financial year price includes VAT.
Georgian Room Day Hire ( 40 max)	per Hour		£130.00	£85	£85	Tudor House		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase. Price last year was for 2 hour booking, this year bookings of one hour are permitted.
Georgian Room Eve Hire ( 40 max)	per hour		£160.00	£80.00	£80.00	Tudor House		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase. Price last year was for 2 hour booking, this year bookings of one hour are permitted.
KJP Day Hire (60 max)	Per Hour		£130.00	£85	£85	Tudor House		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase. Price last year was for 2 hour booking, this year bookings of one hour are permitted.
KJP Eve Hire (60 max)	Per Hour		£160.00	£80.00	£80.00	Tudor House		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase. Price last year was for 2 hour booking, this year bookings of one hour are permitted.
Banqueting Hall Eve hire	Per Hour		£160.00	£160.00	£160.00	Tudor House	0.0%	No change to maximum price, £130 currently charged to try to increase customer take up.
P/A Hire	Per Hour		£20.00	£20.00	£20.00	Tudor House	0.0%	No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase.
By arrangement after 10pm extra cost per staff member	Per Hour		£10.00	£10.00	£10.00	Tudor House	0.0%	No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase.
Combination Weddings								
Wedding Hire (georgian room and KJP)	4 hour booking		£520.00	£520.00	£520.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.



Westgate Hall and KJP	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Additional Hour - daytime weekday	Per Hour		Rate omitted	£110.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - evening weekday	Per Hour		Rate omitted	£130.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - weekends	Per Hour		Rate omitted	£160.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Westgate Hall and Georgian Room	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Additional Hour - daytime weekday	Per Hour		Rate omitted	£110.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - evening weekday	Per Hour		Rate omitted	£130.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - weekends	Per Hour		Rate omitted	£160.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Georgian Room and KJP	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£800.00	Tudor House	0.0%	No change to maximum price, £450.00 currently charged to try to increase customer take up.
Additional Hour - daytime weekday	Per Hour		Rate omitted	£110.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - evening weekday	Per Hour		Rate omitted	£130.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
Additional Hour - weekends	Per Hour		Rate omitted	£160.00	Rate omitted	Tudor House	N/A	Replaced by each venue hourly rate.
<b>Tudor House Museum and Garden Entry Charges</b>								
Adult Entry			£4.75	£4.75	£4.75	Tudor House Museum		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price
Child Entry (ages 7-16)			£3.00	£3.00	£3.00	Tudor House Museum		No change 12/13 as charges introduced, or reviewed last year. Market not ready for price
Children Under 5 Free						Tudor House Museum		

Concessions (Students/People over 60)			£3.75	£3.75	Tudor House Museum	No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase.
Family Ticket		£12.00	£12.00		Tudor House Museum	No change 12/13 as charges introduced, or reviewed last year. Market not ready for price increase.
Sea City Museum Venue Hire Charges Grand Hall	Evening Hire only		£130.00	£130.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum 50 people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder Rate		£100.00	£100.00		
Catering area only	Evening Hire only		£130.00	£130.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum 80 people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder Rate		£100.00	£100.00		
Catering and Retail area	Evening Hire only		£210.00	£210.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum 120 people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder		£125.00	£125.00		
Temp Exhibition Area	Evening Hire only		£210.00	£210.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder		125	125		
Learning Suite	Evening Hire only		£130.00	£130.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder Rate		£100.00	£100.00		
Whole Museum	Evening Hire only		£350.00	£350.00	SeaCity	New venue for 21012/13
	Charge per hour					
	Maximum people					
	<b>Minimum 2 hour booking</b>					
	Stakeholder Rate		£200.00	£200.00		
SeaCity Museum Entry Charges						
Adults			£8.50	£8.50		New venue for 21012/13
Concessions (children aged 5 - 16, students and adults over 60)			£6.00	£6.00		New venue for 21012/13
Under 5's		Free				
Family (two adults and Three children)			£25.00	£25.00		New venue for 21012/13
Group Travel (minimum of 10 people, advance booking and payment only)			£6.50	£6.50		New venue for 21012/13
Joint ticket for Tudor House and Garden			£11.50	£11.50		New venue for 21012/13

<b>Hire Charges</b>						
Hire (day)	80 max seated 150 max seated/piano bay end (2 hour)	£339.00 £339.00	£355.00 £355.00	£160.00 £160.00	Art Gallery Art Gallery	Price structure changed to allow more flexibility to customers (price per hour instead of price for two hours, however still a two hour minimum booking, but for example allows for a 3 hour booking). Larger increase last year, so no increase.
Evening Hire internal or external (per hour., Without side galleries) Minimum two hour booking.	0 - 100 people 101-200	£200.00 £225.00	£210.00 £235.00	£210.00 £235.00	Art Gallery Art Gallery	Charge increased last year, so static this year to remain competitive. Charge increased last year, so static this year to remain competitive.
	201-300	£250.00	£260.00	£260.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
	301-475 (side galleries open)	£350.00	£360.00	£360.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
External Day Hire (by arrangement only in core hours, no exclusive use).	100 maximum - Per Hour	£150.00	£160.00	£160.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
Internal Day Charges (by window and by arrangement only).	100 maximum - Per hour	£100.00	105.00	105.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
Barring Room 30 seated, 40 standing	Internal Charge	£50.00	£55.00	£55.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
(by arrangement only)	External Charge			£80.00		New Charge
Free Extras	Projector Screen					
	Flip Chart					
Extra Charges	P/A & Microphone	£150.00	£150.00	£150.00	Art Gallery	Charge increased last year, so static this year to remain competitive.
	Piano Tuning	£75.00	£75.00	£75.00	Art Gallery	
	Gloak Room	£25.00	£25.00	£25.00	Art Gallery	
	After 10pm extra cost per staff member per hour	£10.00	£10.00	£10.00	Art Gallery	Price increases reflect evaluation of staffing costs and overheads, and contribute toward achieving budget income targets.
<b>Art Gallery</b>						
<b>Art Lease</b>						
Standard (£2,000 and under)	1 year	£80.00	£85.00	N/A	Client	Prices static to remain competitive.
Bronze (£2,000-£10,000)	1 year	£120.00	£122.00	N/A	Client	Prices static to remain competitive.

Silver (£10,001-£20,000)	1 year	£205.00	£205.00	N/A	Client	Prices static to remain competitive.
Gold (£20,000-50,000)	1 year	£440.00	£440.00	N/A	Client	Prices static to remain competitive.
Platinum (over £50,000)	1 year	POA		N/A	Client	Prices static to remain competitive.
Art4Schools image hire	New annual charge	90		N/A	Clients	Prices static to remain competitive.
Home Loan Lease	New annual charge		£48.00	N/A	Clients	Prices static to remain competitive.

**SPORT AND RECREATION**  
Oaklands swimming pool

List of all Wetside Activities	Duration	OAKLAN D 2010/11	OAKLAN DS 2011/12	Oaklands Proposed 2012/13	Increase %	COMMENTS
<b>WETSIDE OFF PEAK</b>						
50+ structured Session (Tues / Thurs - Oaklands)	OSP-60min	2.70	2.80	2.90	4%	
Adult Swim. (Access to all pools except for fun session)	OSP 60min	3.00	3.10	3.20	3%	
GP Hydro Fit 16 sessions	OSP 45 mins	3.50	3.60	N/A	3%	No longer run
GP Hydro Fit Graduate	OSP 45 mins	4.30	4.40	N/A	2%	No longer run
Disabled Adult	OSP 60mins	2.60	2.70	2.80	3%	
Junior / Older non member	OSP 60min	2.25	2.40	2.60	7.6%	£2.85 Quays / £2.50 Shirley
Hydro Fit/aquarobics	OSP 45 mins	4.30	4.50	N/A	4.0%	No longer run
<b>Corporate Discounts</b>						
OSP 60 mins			1.60	1.70	5.9%	
Family Swim		9.90	11.00	11.50	4.3%	
Hydro Fit / Aquarobics		4.30	4.30	4.50	4.5%	
<b>WETSIDE STANDARD</b>						
Family swim	OSP 60MIN		13.60	14.00	2.9%	
Disabled swim adult	OSP 60MIN	3.10	3.20	3.30	3.2%	
Disabled swim junior	OSP 60MIN	2.60	2.60	2.70	3.7%	
*Junior/ Older non member swim	OSP 60MIN	2.60	2.70	2.80	3.6%	
Adult and Child	OSP 60mins	3.80	5.00	N/A	31.0%	No longer run
Adult Swim (access to all pools except fun session)	OSP 60MIN	3.80	4.00	4.20	4.8%	
Adult swim lessons (beginner)	45mins	6.20	6.50	6.60	3.0%	
Adult Swim lessons (improver)	30mins	4.90	5.10	5.40	5.6%	
Monthly swim ticket	monthly	26.00	28.00	30.00	6.7%	
Monthly Swim + Fitness	Monthly	38.00	39.00	40.00	2.5%	
Monthly Swim + Fitness OAP	Monthly		32.00	33.50	4.5%	
10 swim sessions	until used (within 3 months)	20.00	21.00	23.00	8.7%	
10 Aerobics Sessions	Until Used (within 3 months)	32.00	33.50	35.00	4.3%	
<b>Corporate Discount Membership</b>						
Annual	Annual	15.00	20.00	21.00	4.8%	
OSP 35MIN	OSP 35MIN	4.30	4.50	4.70	4.3%	
OSP 95MIN	OSP 95MIN	5.40	6.20	6.50	4.6%	
Hydro-fit + Swim Combo Ticket	OSP 70mins		7.50	7.80	3.8%	
Hydro-fit Combo (both classes)	OSP 60 mins	79.00	82.50	85.00	2.9%	
Main Pool Hire (1 off booking)	OSP 30mins	4.90	5.10	5.40	5.6%	
Junior lessons /swim tois lessons	OSP 60 mins		6.95	7.20	3.5%	
Multi-activity Lessons	OSP 30mins	4.20	4.30	4.60	6.5%	
Adult and Child lessons	OSP 30mins	13.50	14.00	14.80	5.4%	
1-2-1 Swimming lessons	OSP 30MIN	19.50	20.00	21.00	4.8%	
1-2-2 Swimming Lessons	OSP 30mins		25.00	26.00	3.8%	
<b>Holiday Crash Course</b>						
Swimming Instructor (extra for schools)	OSP 60mins	20.50	21.00	21.00	0.0%	
Up to 40 (Party Hire pool only)	OSP 60 mins		70.00	75.00	6.7%	
Up to 40+ inflatable	OSP 60 mins		75.00	80.00	6.3%	
Up to 35 (oaklands/BLC Party hire pool only)	OSP 60mins	80.00	90.00	N/A	12.0%	Superceded
Up to 35 + inflatable (oaklands/BLC)	OSP 60mins	90.00	100.00	N/A	11.0%	Superceded
Spectator	60mins	0.50	0.55	0.60	8.3%	
Locker Band	60 mins	1.10	1.10	1.10	0.0%	

The percentages are rounded up and down accordingly.

## **Mytime Active - Process for Pricing Review**

### **In order to set our prices, we completed the following:**

Benchmarking - we benchmarked around 12 courses locally, some private, but most of who were similar pay Staff Consultation - Senior booking clerks and full time booking clerks were also consulted on price levels and recommended price points.

### **New Benefits to Season Ticket Holders**

Direct Debit - this will allow season ticket holders the opportunity to spread the payment of their season ticket fees, bringing us into line with our competitors.

25% discount for use of nine other Mytime Active Golf Courses.

We have created associations with other local organisations, such as physiotherapist, repair garage, hotel

### **Other Benefits**

We are proposing the removal of the round fee, which currently stands at either £1.80 or £1.20 for the 18 hole course and £1.20 or £1.00 for the 9 hole course.

We are also looking to introduce a PM only season ticket to allow golfers to choose a cheaper price during

**SOUTHAMPTON CITY GOLF COURSE**

**Mytime Active**

<b>Weekend</b>	<b>Golf 2007/08 £</b>	<b>Golf 2008/09 £</b>	<b>Golf 2009/10 £</b>	<b>Golf 2010/11</b>	<b>Golf 2011/12</b>	<b>Golf 2012/13</b>	<b>% increase</b>	<b>Comments on Pricing</b>
18 Hole Adult	20.00	20.00	22.00	23.00	25.00	27.00	8.00%	Still cheaper than our main competitors, Paulitons, East Horton and Dibden.
9 Hole Adult	9.20	9.50	10.00	10.50	11.00	12.00	9.00%	Cheaper than the Rose Bowl, Canford Magna and the same price as the short Academy Course at Paulitons Golf Course.
18 Hole Junior	12.00	12.00	12.00	13.00	13.50	14.00	4.00%	50% cheaper than the Paulitons Golf Course weekend fee.
9 Hole Junior	5.90	6.00	6.00	6.00	6.50	7.00	8.00%	Increase of only 50p per booking and cheaper than most other local competitors.
Adult & Child Ticket (18 Hole)	N/A	22.00	24.00	26.00	30.00	33.00	10.00%	Only £6 increase for two players, a saving of £8.00.
Adult & Child Ticket (9 Hole)	N/A	10.00	11.50	12.50	13.50	15.00	11.00%	Only a £3 increase for two players, a saving of £4.00.
Front 9 Ticket (Twilight Times)	N/A	11.00	12.00	12.50	13.00	14.00	8.00%	Slightly over 50% the cost of a full 18 hole round.
Society Booking Weekend Summer	70.00	70.00	75.00	80.00	90.00	108.00	20.00%	Weekend rate represents the regular green fee rate.
Society Booking Weekend Winter	45.00	50.00	58.00	55.00		N/A	N/A	Winter rate removed last year 2011/12 to make way for specific weather related winter offers.

**SEASON TICKETS**

7 Day Adult	410.00	440.00	450.00	475.00	515.00	650.00	26.00%	Based on 75 rounds per year (3 rounds every 2 weeks), this effectively represents no increase as a result of the round fee removal.
7 Day Concessionary	230.00	250.00	280.00	295.00	340.00	495.00	46.00%	With the removal of the £1.20 round fee, there is effectively no increase if someone plays 2.5 rounds per week, which may of our users do. This price is also cheaper than any other course in the areas, most of who do not offer a concession price for seven day tickets.
7 Day Student	235.00	265.00	280.00	295.00	340.00	440.00	29.00%	This represents an average of a 5% increase on the basis of the removal of the £1.80 round fee.
<b>Season Ticket Holder Round Fee</b>								
18 Hole Adult	1.60	1.60	1.80	1.80	1.80	0.00	-100%	As noted above, we are proposing that the round fee is removed for all seasons tickets.
18 Hole Concessionary	1.00	1.00	1.20	1.20	1.20	0.00	-100%	
9 Hole Adult	1.00	1.00	1.20	1.20	1.20	0.00	-100%	
9 Hole Concessionary	0.80	0.80	1.00	1.00	1.00	0.00	-100%	
<b>Junior Season Ticket</b>								
7 Day Junior	N/A	90.00	90.00	90.00	95.00	95.00	0%	

**NOTE: % are rounded up or down**



**SOUTHAMPTON CITY GOLF COURSE**

Mytime Active

Weekday	Golf 2007/08 £	Golf 2008/09 £	Golf 2009/10	Golf 2010/11	Golf 2011/12	Golf 2012/13	% increase	Comments on Pricing
18 Hole Adult	14.50	15.00	16.00	17.00	19.00	21.00	11.00%	Cheaper than Dibden, Paultons, Canford Magna. The same cost as the 2011 price at East Horton (so likely to be cheaper than the 2012 price).
9 Hole Adult	7.00	7.20	7.50	8.00	8.50	9.00	6.00%	Cheaper than Dibden, Paultons, Canford Magna.
18 Hole Concession	8.40	8.50	10.00	12.50	14.00	16.00	14.00%	Cheaper than Dibden, Paultons, Canford Magna and East Horton.
9 Hole Concession	4.90	5.00	5.50	6.00	6.50	7.00	8.00%	Cheaper than the 9 hole courses at Paultons and the Rose Bowl.
18 Hole Junior	8.40	8.50	9.00	9.50	10.00	10.00	0.00%	No increase.
9 Hole Junior	4.90	5.00	5.00	5.00	5.50	6.00	9.00%	The same price as Paultons and the Rose Bowl.
Adult & Child Ticket (18 Hole)	N/A	16.00	17.50	19.00	21.00	24.00	14.00%	Only £3 additional spend to add a junior player. The overall saving is £7.00.
Adult & Child Ticket (9 Hole)	N/A	7.50	8.50	9.00	9.50	11.00	16.00%	Saving of £4 for the adult and child ticket.
Front 9 Ticket	N/A	8.00	8.50	9.00	9.50	11.00	16.00%	Just over 50% of a full 18 hole round.
Society Booking Weekday Summer	55.00	55.00	59.00	65.00	68.00	80.00	18.00%	Saving of £4 per tee booking for having more than 12 players.
Society Booking Weekday Winter	45.00	50.00	54.00	55.00	60.00	N/A	N/A	No longer applicable
<b>Season Tkt Holder Round Fee</b>								
18 Hole Adult	1.60	1.60	1.80	1.80	1.80	N/A	N/A	We are proposing that the round fee is removed for all season tickets.
18 Hole Concessionary	1.00	1.00	1.20	1.20	1.20	N/A	N/A	We are proposing that the round fee is removed for all season tickets.
9 Hole Adult	1.00	1.00	1.20	1.20	1.20	N/A	N/A	We are proposing that the round fee is removed for all season tickets.
9 Hole Concessionary	0.80	0.80	1.00	1.00	1.00	N/A	N/A	We are proposing that the round fee is removed for all season tickets.

<b>Miscellaneous</b>									
Locker Rental	12.00	14.00	14.00	15.00	16.00	18.00	13.00%	Lockerers are always sold out!	
Locker Key Deposit	8.00	10.00	10.00	15.00	15.00	16.00	7.00%	This is a refundable deposit.	
<b>SEASON TICKETS</b>									
5 Day Adult	250.00	265.00	290.00	295.00	340.00	440.00	29.00%	With the overall removal of the round fee, this represents no increase based on 56 rounds per year, which is just slightly over the average usage.	
5 Day Concessionary	120.00	150.00	175.00	200.00	230.00	300.00	30.00%	With the overall removal of the round fee, this represents no increase based on 58 rounds per year, which is just slightly over the average usage.	
5 Day Student	120.00	150.00	150.00	195.00	225.00	300.00	33.00%	With the overall removal of the round fee, this represents no increase based on 42 rounds per year, which is just slightly over the average usage.	

**NOTE: % are rounded up or down**

**SOUTHAMPTON CITY GOLF COURSE**

**Mytime Active**

<b>Friday Prices</b>	<b>Golf 2007/08 £</b>	<b>Golf 2008/09 £</b>	<b>Golf 2009/10</b>	<b>Golf 2010/11</b>	<b>Previous increase %</b>	<b>Golf 2011/12</b>	<b>Golf 2012/13</b>	<b>% increase</b>	<b>Comments on Pricing</b>
18 Hole Adult	14.50	15.00	16.00	17.00	6%	19.00	22.00	16.00%	Cheaper than Paultons weekday price and the same as the current Dibden weekday rate.
9 Hole Adult	7.00	7.20	7.50	8.00	7%	8.50	10.00	18.00%	Cheaper than Canford Magna and the same cost as the Rose Bowl (both weekday rates).
18 Hole Concession	8.40	8.50	10.00	12.50	25%	14.00	17.00	21.00%	Cheaper than Canford Magna and Paultons GC.
9 Hole Concession	4.90	5.00	5.50	6.00	9%	6.50	7.00	8.00%	Only a 50p increase and still cheaper than the 9 hole course at the Rose Bowl.
18 Hole Junior	8.40	8.50	9.00	9.50	6%	10.00	10.00	0.00%	No increase.
9 Hole Junior	4.90	5.00	5.00	5.00	0%	5.50	5.50	0.00%	No increase.
Adult & Child Ticket (18 Hole)	N/A	16.00	17.50	19.00	9%	21.00	25.00	19.00%	Increase of only £3 to add a junior player, a saving of £7.
Adult & Child Ticket (9 Hole)	N/A	7.50	8.50	9.00	6%	9.50	12.00	26.00%	20.00
Front 9 Ticket	N/A	8.00	8.50	9.00	6%	10.00	12.00	20.00%	Just over 50% of the full 18 hole round fee.
Society Booking Weekday Summer	55.00	55.00	59.00	65.00	10%	68.00	84.00	24.00%	Saving of £4 per tee booking.
Society Booking Weekday Winter	45.00	50.00	54.00	55.00	2%	60.00	N/A	N/A	

**NOTE: % are rounded up or down**



**Indoor Dryside  
Active Nation**

List of all Dryside Activities	Duration	BITNERNE 2009/10 £	BITNERNE 2010/11 £	BITNERNE 2011/12 £	BITNERNE 2012/13 £	% Increase	CHAMBERLAIN AYNE 2009/10 £	Chamberlayn £ 2010/11 £	Chamberlayn £ 2011/12 £	Chamberlayn £ 2012/13 £	% Increase	QUAYS 2009/10 £	Quays 2010/11 £	Quays 2011/12 £	Quays 2012/13 £	% Increase	Comments
<b>DRYSIDE OFF PEAK</b>																	
Badminton	40mins	6.20	6.40	6.70	6.90	3.0%	6.20	6.40	6.70	6.90	3.0%						
*Fitness Suite (Individual)	90mins	5.30	5.50	5.80	6.00	3.4%	5.30	5.50	5.80	6.00	3.4%	5.30	5.50	5.80	6.00	3.4%	
Hire of Half Hall	40mins	12.40	12.80	13.20	14.00	6.1%	12.40	12.80	13.20	14.00	6.1%						
Hire of Hall	40mins	26.50	26.50	27.60	27.60	4.2%	24.80	26.00	26.50	27.60	4.2%						
Showers	N/A	2.50	2.60	2.70	3.00	11.1%	2.50	2.60	2.70	3.00	11.1%	2.60	2.60	2.70	3.00	11.1%	
Table Tennis	40mins	6.20	6.40	6.60	6.80	3.0%	6.00	6.20	6.50	6.80	4.6%						
Activity Room Hire	60 mins	25.00	25.00	26.00	27.00	3.8%		N/A									
<b>DRYSIDE STANDARD</b>																	
50 Plus	120mins	3.00	3.20	3.40	3.60	5.9%	2.80	3.00	3.20	3.40	6.2%	3.70	3.80	4.00	4.20	5.0%	
*Aerobic Exercise Inc Bovercise	55mins	5.00	5.20	5.50	5.80	5.5%	5.00	5.20	5.50	5.80	5.5%	5.00	5.20	5.50	5.80	5.5%	
Badminton	40 mins	7.40	7.60	7.90	8.20	3.8%	7.40	7.60	7.90	8.20	3.8%						
Big Bounce / 5 Aside Party	60mins	80.00	80.00	82.50	99.00	20.0%	77.00	80.00	82.50	99.00	20.0%						Now includes party host for 2 hours
Bobaballs	45mins	4.30	4.40	4.60	4.80	4.0%											
Crèche	60mins	2.60	3.00	3.20	3.50	9.4%	2.60	3.00	3.20	3.50	9.4%	3.50	3.60	3.70	3.90	5.4%	
*Crèche Room Hire	60mins	N/A	N/A	N/A	N/A		22.00	23.00	24.00	25.00	4.2%	23.00	24.00	25.00	26.00	4.0%	
Fitness Room Induction	90mins	20.00	20.00	20.00	20.00	0.0%	20.00	20.00	20.00	20.00	0.0%	20.00	20.00	20.00	20.00	0.0%	price freeze on all memberships
*Fitness Suite (Individual)	90mins	6.50	6.70	7.00	7.40	5.7%	6.50	6.70	7.00	7.40	5.7%	6.50	6.70	7.00	7.40	5.7%	
Hire of Half Hall	40mins	14.80	15.20	15.60	16.60	6.4%	14.60	15.20	15.60	16.60	6.4%						
Hire of Hall	40mins	29.60	30.40	31.00	33.00	6.5%	29.25	32.00	32.00	33.00	3.1%						
Kids Club (Non Member)	All Day	N/A	N/A	N/A	N/A		17.50	18.00	18.50	19.00	2.7%						
Kids Club (Cat Club Member)	All Day	N/A	N/A	N/A	N/A		15.80	16.25	16.70	17.20	3.0%						
Kids Club (Non Member)	Half Day	N/A	N/A	N/A	N/A		10.30	10.60	10.90	11.20	2.8%						
Kids Club (Cat Club Member)	Half Day	N/A	N/A	N/A	N/A		8.30	8.50	8.80	9.10	3.4%						
Kids Club (Non Member)	Week	N/A	N/A	N/A	N/A		80.00	80.00	83.00	85.00	2.4%						
Kids Club (Cat Club Member)	Week	N/A	N/A	N/A	N/A		74.00	74.00	77.00	80.00	3.9%						
Kids Club (Non Member) Early/Late Drop Off/Pick Up	NA	N/A	N/A	N/A	N/A		2.00	2.50	2.70	3.50	29.6%						
Kids Club (Cat Club Member) Early/Late Drop Off/Pick Up	NA	N/A	N/A	N/A	N/A		1.50	2.50	2.70	3.50	29.6%						
Cat Club Membership	Annually	2.50	2.60	2.70	3.00	11.1%	10.30	10.50	10.80	11.20	3.7%	2.60	2.60	2.70	3.00	11.1%	
Shower	60mins	N/A	N/A	N/A	N/A		2.50	2.60	2.70	3.00	11.1%						
Small Bounce	60mins	N/A	N/A	N/A	N/A		67.00	70.00	72.50	99.00	36.6%						
Soft Play	60mins	2.40	2.50	2.60	2.70	3.8%		N/A									
Spectator	60mins	1.50	1.50	1.50	1.50	0.0%	1.50	1.50	1.50	1.50	0.0%	1.50	1.50	1.50	1.50	0.0%	
studio 1 hire Quays 8.30pm onwards	60mins	N/A	N/A	N/A	N/A			N/A				26.00	27.00	28.00	30.00	7.1%	
studio 1 hire Quays discounted	60mins	N/A	N/A	N/A	N/A			N/A				39.00	40.00	41.50	44.00	6.0%	
studio 1 hire Quays up to 8.30pm	60mins	N/A	N/A	N/A	N/A			N/A				44.50	46.00	47.50	50.00	5.3%	
Studio Hire (Q's studio 2)	60mins	N/A	N/A	N/A	N/A		28.00	30.00	31.00	35.00	12.9%	0.00	48.00	49.50	52.00	5.1%	
Studio hire discount (Q's studio 2)	60mins	N/A	N/A	N/A	N/A			N/A				0.00	42.00	43.50	45.00	3.4%	
Table Tennis	60mins	7.40	7.60	7.80	8.00	2.6%	7.20	7.60	7.80	8.00	2.6%						
Tramp and Bounce Party	60 mins	N/A	N/A	N/A	N/A		102.40	106.00	115.00	115.00	4.5%						
Tumble Bugs/Baby	40mins	4.00	4.10	4.30	4.50	4.7%						4.00	4.10	4.30	4.50	4.7%	
YFA	session	2.50	2.50	2.60	2.80	7.7%	2.50	2.60	2.80	2.80	7.7%	2.50	2.50	2.60	2.80	7.7%	
YFA Induction	session	6.00	6.00	6.20	6.50	4.8%	6.00	6.00	6.20	6.50	4.8%	6.00	6.00	6.20	6.50	4.8%	
Commeneeting Room Hire	60mins	N/A	N/A	N/A	N/A		27.30	29.00	30.00	35.00	16.7%						
Access Football	60mins	N/A	N/A	N/A	N/A		NA	2.50	2.60	3.00	15.4%						
Activity Room Hire	60mins	25.00	25.00	26.00	27.00	3.8%		N/A				7.20	7.50	7.80	8.10	3.8%	
*Yoga @ The Quays 1hr 45	60mins	N/A	N/A	N/A	N/A			N/A				33.00	34.00	35.00	37.00	5.7%	
*Conference Room Hire	60mins	N/A	N/A	N/A	N/A			N/A				26.00	27.00	28.00	30.00	7.1%	
*Conference Room Hire(DISC)	60mins	N/A	N/A	N/A	N/A			N/A				3.50	3.60	3.80	4.00	5.3%	
Core Conditioning	45mins	N/A	N/A	N/A	N/A			N/A				3.90	4.00	4.20	4.40	4.8%	
Children's yoga	45mins	N/A	N/A	N/A	N/A			N/A				3.50	3.60	3.70	3.90	5.4%	
YFA grad	Toddler	3.50	3.60	3.70	3.90	5.4%						3.50	3.60	3.70	3.90	5.4%	
Toddler gym	Toddler	N/A	N/A	N/A	N/A			N/A				3.30	3.30	3.60	3.80	5.6%	

2010/11 Prices			2011/12 Prices			2012/13 Prices		
DD	Annual	Starter Fee	DD	Annual	Starter Fee	DD	Annual	Starter Fee
£25.00	£250.00	£20	£25.00	£250.00	£20	£25.00	£250.00	£20
£46.00	£460.00	£20	£46.00	£460.00	£20	£46.00	£460.00	£20
£32.00	£320.00	£20	£32.00	£320.00	£20	£32.00	£320.00	£20
£35.00	£350.00	£20	£35.00	£350.00	£20	£35.00	£350.00	£20
£37	£370	£20	£37	£370	£20	£37	£370	£20
£70.00	£700.00	£20	£70.00	£700.00	£20	£70.00	£700.00	£20

2010/11 Prices			2011/12 Prices			2012/13 Prices		
DD	Annual	Starter Fee	DD	Annual	Starter Fee	DD	Annual	Starter Fee
£25.00	£250.00	£20	£25.00	£250.00	£20	£25.00	£250.00	£20
£46.00	£460.00	£20	£46.00	£460.00	£20	£46.00	£460.00	£20
£32.00	£320.00	£20	£32.00	£320.00	£20	£32.00	£320.00	£20
£35.00	£350.00	£20	£35.00	£350.00	£20	£35.00	£350.00	£20
£37	£370	£20	£37	£370	£20	£37	£370	£20
£70.00	£700.00	£20	£70.00	£700.00	£20	£70.00	£700.00	£20

2010/11 Prices			2011/12 Prices			2012/13 Prices		
DD	Annual	Starter Fee	DD	Annual	Starter Fee	DD	Annual	Starter Fee
£25.00	£250.00	£20	£25.00	£250.00	£20	£25.00	£250.00	£20
£46.00	£460.00	£20	£46.00	£460.00	£20	£46.00	£460.00	£20
£32.00	£320.00	£20	£32.00	£320.00	£20	£32.00	£320.00	£20
£35.00	£350.00	£20	£35.00	£350.00	£20	£35.00	£350.00	£20
£37	£370	£20	£37	£370	£20	£37	£370	£20
£70.00	£700.00	£20	£70.00	£700.00	£20	£70.00	£700.00	£20

New membership packages now available from £20 per month

**SWAC  
Active Nation**

Activity type		SWAC - Activity Categorisation		Price Detail			Course Detail	
		Activity/Product	2011/2012 Price	2012/2013 Price	Variance	Places	Time	
Sailing program	Junior		£6.50	£15.00	131%	6	2.5 Hours	
	Adult		£11.50	£20.00	74%	3	2.5 Hours	
	Sailability		£7.50	£8.00	7%	6	2.5 Hours	
Memberships* <i>*Memberships are not a bookable course but a product to be sold through the retail till.</i>	Adult membership (Sail)		£0.00	£299.00	New	N/A	N/A	
	Junior membership (Sail)		£0.00	£199.00	New	N/A	N/A	
	Family membership (Sail)		£0.00	£599.00	New	N/A	N/A	
	Additional Child (Sail)		£0.00	£99.00	New	N/A	N/A	
	Adult membership (Active Outdoor)		£0.00	£399.00	New	N/A	N/A	
	Junior membership (Active Outdoor)		£0.00	£299.00	New	N/A	N/A	
	Family membership (Active Outdoor)		£0.00	£999.00	New	N/A	N/A	
	Additional Child (Active Outdoor)		£0.00	£149.00	New	N/A	N/A	
	Adult membership (Super Active)		£0.00	£599.00	New	N/A	N/A	
	Junior membership (Super Active)		£0.00	£399.00	New	N/A	N/A	
	Family membership (Super Active)		£0.00	£1,450.00	New	N/A	N/A	
	Additional Child (Super Active)		£0.00	£249.00	New	N/A	N/A	
	Course promotional bolt on		£0.00	£99.00	New	N/A	N/A	
Sailing Experiences	Discovery		£30.00	£10.00	-67%	3	2 Hours	

	Introduction to Sailing	£0.00	£85.00	New	4	1 day
	Individual tuition	£21.00	£35.00	67%	1	1 hour blocks
	Individual tuition	£169.00	£229.00	36%	1	1 day
Sailing Courses	RYA Level 1	£150.00	£199.00	33%	6	2 days
	RYA Level 2	£150.00	£199.00	33%	6	2 days
	RYA Level 1 & 2 combined	£299.00	£349.00	17%	6	3 days
	Keelboat Level 1	£199.00	£249.00	25%	4	2 days
	Keelboat Level 2	£199.00	£249.00	25%	4	2 days
	RYA Youth stage 1	£99.00	£129.00	30%	6	2 days
	RYA Youth stage 2	£99.00	£129.00	30%	6	2 days
	RYA Youth stage 3	£99.00	£129.00	30%	6	2 days
	RYA Youth stage 4	£99.00	£129.00	30%	6	2 days
Sailing Instructor Courses	Dinghy Instructor pre-entry	£150.00	£150.00	0%	12	2 days
	Dinghy Instructor	£299.00	£329.00	10%	12	5 days
	Senior Dinghy Instructor	£299.00	£329.00	10%	12	4 days
	Tidal Endorsement Training & Assessment (1:1)	£169.00	£199.00	18%	1	1 day
Powerboat experiences	Individual tuition	£21.00	£35.00	67%	1	1 hour blocks
	Own boat tuition	£169.00	£229.00	36%	1	1 hour blocks
Powerboat Courses	RYA Level 1	£0.00	£129.00	New	3	1 day
	RYA Level 2	£239.00	£299.00	25%	3	2 days
	RYA Intermediate	£249.00	£329.00	32%	3	2 days
	RYA Advanced	£259.00	£349.00	35%	3	2 days
	RYA Safety boat	£249.00	£329.00	32%	3	2 days
	Powerboat skills assessment	£119.00	£149.00	25%	6	1 days
Powerboat Instructor Courses	Powerboat Instructor	£269.00	£349.00	30%	6	3 days
	Advanced Powerboat Instructor	£259.00	£329.00	27%	6	2 days
	Introduction to Night Time Navigation (1:3)	£169.00	£249.00	47%	1	1 evening
	RYA Sea Survival	£79.00	£119.00	51%	12	1 day
Shorebased and Navigation Courses	RYA VHF (DSC)	£79.00	£95.00	20%	12	1 day
	RYA Basic Navigation	£0.00	£95.00	New	12	1 day
	RYA Day Skipper Theory (wkends)	£249.00	299	20%	12	6 days
	RYA Day Skipper Theory (evenings)	£249.00	299	20%	12	22 evenings
	RYA Coastal/Yacht Master Theory (wkends)	£249.00	299	20%	12	6 days
	ISAF course	£119.00	£129.00	8%	12	2 days

First Aid Courses	RYA First Aid course	£79.00	£95.00	20%	12	1 day
	Paediatric First Aid	£125.00	£125.00	0%	12	1 day
	HSE Emergency First Aid at Work	£79.00	£95.00	20%	12	1 day
	HSE First Aid at Work	£169.00	£199.00	18%	12	3 day
	HSE First Aid at Work refresher	£125.00	£149.00	19%	12	2 day
Holiday activities	Adventurers pass	£0.00	£30.00	New	6	1 day
	Active Extream	£249.00	£249.00	0%	6	5 days
	RYA Youth stage 1	£219.00	£199.00	-9%	6	5 days
	RYA Youth stage 2	£219.00	£199.00	-9%	6	5 days
	RYA Youth stage 3	£219.00	£199.00	-9%	6	5 days
	RYA Youth stage 4	£219.00	£199.00	-9%	6	5 days
Groups	School SAIL – ½ day 'SO' postcode	£52.00	£69.00	33%	6	0.5
	School SAIL – ½ day	£69.00	£89.00	29%	6	0.5
	School POWER – ½ day 'SO' postcode	£45.00	£69.00	53%	3	0.5
	School POWER - RIVER TRIP 'SO' postcode	£269.00	£299.00	11%	10	1
	School POWER – ½ day	£59.00	£79.00	34%	3	0.5
	School POWER - RIVER TRIP	£269.00	£299.00	11%	10	1
	Youth SAIL – ½ day 'SO' postcode	£69.00	£79.00	14%	6	0.5
	Youth SAIL – ½ day	£69.00	£99.00	43%	6	0.5
	Youth POWER – ½ day 'SO' postcode	£129.00	£89.00	-31%	8	0.5
	Youth POWER - RIVER TRIP 'SO' postcode	£289.00	£299.00	3%	8	1
	Youth POWER – ½ day	£129.00	£119.00	-8%	8	0.5
	Youth POWER - RIVER TRIP	£289.00	£299.00	3%	8	1
Parties	Party package	£0.00	£99.00	New	6	0.5
	Party package with food	£0.00	£199.00	New	6	0.5
Parties (adult)	Adventure weekend	£0.00	£149.00	New	1	2 days
	Stag/Hen	£0.00	£199.00	New	1	2 days
Room Hire	Room Hire	£125.00	£125.00	0%	1	1 day



**Woodmill  
Active Nation**

<b>WOODMILL - Activity Categorisation</b>			<b>Price Detail</b>			<b>Course Detail</b>		
Activity type	Activity/Product	2011/2012 Price	2012/2013 Price	Variance	Places	Time		
Paddling program	Junior	£5.50	£12.00	118%	6	2.5 Hours		
	Adult	£7.50	£15.00	100%	3	2.5 Hours		
	Paddleability	£7.50	£8.00	7%	6	2.5 Hours		
Memberships* <i>Memberships are not a bookable course but a product to be sold through the retail till.</i>	Adult membership (Paddle)	£0.00	£299.00	New	N/A	N/A		
	Junior membership (Paddle)	£0.00	£199.00	New	N/A	N/A		
	Family membership (Paddle)	£0.00	£599.00	New	N/A	N/A		
	Additional Child (Paddle)	£0.00	£99.00	New	N/A	N/A		
	Adult membership (Active Outdoor)	£0.00	£399.00	New	N/A	N/A		
	Junior membership (Active Outdoor)	£0.00	£299.00	New	N/A	N/A		
	Family membership (Active Outdoor)	£0.00	£999.00	New	N/A	N/A		
	Additional Child (Active Outdoor)	£0.00	£149.00	New	N/A	N/A		
	Adult membership (Super Active)	£0.00	£599.00	New	N/A	N/A		
	Junior membership (Super Active)	£0.00	£399.00	New	N/A	N/A		
Paddling Experiences	Family membership (Super Active)	£0.00	£1,450.00	New	N/A	N/A		
	Additional Child (Super Active)	£0.00	£249.00	New	N/A	N/A		
	Course promotional bolt on	£0.00	£99.00	New	N/A	N/A		
	Discovery	£30.00	£10.00	-67%	3	2 Hours		
	Individual tuition	£21.00	£35.00	67%	1	1 hour blocks		
	Individual tuition	£169.00	£229.00	36%	1	1 day		
	BCU 1 Star	£50.00	£89.00	78%	8	1 day		
	BCU 2 Star	£99.00	£149.00	51%	8	2 days		
	BCU 3 Star Sea	£99.00	£149.00	51%	8	2 days		
	BCU 3 Star Whitewater	£99.00	£149.00	51%	8	2 days		
Paddling Instructor Courses	BCU 3 Star Canoe	£99.00	£149.00	51%	8	2 days		
	Foundation Safety and Rescue Test (FSRT)	£79.00	£99.00	25%	6	1 day		
	UKCC Level 1 Coach (Training and Assessment)	£209.00	£249.00	19%	12	4 days		
	UKCC Level 2 Coach (Training)	£209.00	£249.00	19%	12	4 days		
	UKCC Level 2 Coach (Assessment)	£79.00	£99.00	25%	4	1 day		
First Aid Courses	RYA First Aid course	£79.00	£95.00	20%	12	1 day		
	REC First Aid	£0.00	£149.00	New	12	2 day		

Holiday activities	Adventurers pass	£20.00	£25.00	25%	8	1 day
	Action and Adventure week	£119.00	£125.00	5%	8	5 day
	Active Extream	£249.00	£249.00	0%	8	5 days
Groups*	School DRY – ½ day 'SO' postcode	£69.00	£79.00	14%	12	0.5
<i>Scrabis who do maintain activity programmes get charged at WET prices</i>	School DRY – ½ day	£89.00	£99.00	11%	12	0.5
	School WET – ½ day 'SO' postcode	£69.00	£79.00	14%	8	0.5
	School WET – ½ day	£89.00	£99.00	11%	8	1
	Youth DRY – ½ day 'SO' postcode	£69.00	£79.00	14%	12	0.5
	Youth DRY – ½ day	£89.00	£109.00	22%	12	0.5
	Youth WET – ½ day 'SO' postcode	£69.00	£79.00	14%	8	0.5
	Youth WET – ½ day	£89.00	£109.00	22%	8	0.5
Parties	Party package	£0.00	£99.00	New	6	0.5
	Party package with food	£0.00	£199.00	New	6	0.5
Parties (adult)	Adventure weekend	£0.00	£149.00	New	1	2 days
	Stag/Hen	£0.00	£199.00	New	1	2 days
Hire	Room Hire	£125.00	£125.00	0%	1	1 day
	Camping	£5.00	£8.00	60%	1	1 Night
	Salmon Pool and Stoneham	£379.00	£389.00	3%	1	1 day
	Fishing Sydicate	£0.00	£200.00	New	1	N/A
	Salmon Pool Day	£195.00	£200.00	3%	3	1 Day
	Salmon Pool Day	£215.00	£220.00	2%	3	1 Night
	Third Party - Land	£25.00	£27.50	10%	N/A	0.5 day
	Third Party - Offground	£45.00	£47.50	6%	N/A	0.5 day
	Third Party - Water	£45.00	£47.50	6%	N/A	0.5 day

Outdoor Sports Centre  
Active Nation

OUTDOOR SPORTS CENTRE		Price Detail		Course Detail	
Activity type	Activity/Product	2011/2012 Price	2012/2013 Price	Variance	Time
Full Synthetic pitch hire	Peak adult	£77.50	£79.00	1.94%	90 mins
	Off Peak adult	£65.00	£69.00	6.15%	90 mins
	Peak Adult	£58.00	£60.00	3.45%	60 mins
	Off peak Adult	£48.00	£50.00	4.17%	60 mins
	Peak Junior	£62.00	£60.00	-3.23%	90 mins
	Off Peak Junior	£41.00	£47.50	15.85%	90 mins
	Peak Junior	£35.00	£40.00	14.29%	60 mins
	Off Peak Junior	£32.00	£30.00	-6.25%	60 mins
	Peak adult	£48.00	£50.00	4.17%	90 mins
	Off Peak adult	£36.50	£40.00	9.59%	90 mins
Half pitch Syn Hire	Peak Adult	£36.50	£40.00	9.59%	60 mins
	Off peak Adult	£27.00	£30.00	11.11%	60 mins
	Peak Junior	£30.00	£37.50	25.00%	90 mins
	Off Peak Junior	£27.50	£30.00	9.09%	90 mins
	Peak Junior	£22.00	£30.00	36.36%	60 mins
	Off Peak Junior	£21.00	£25.00	19.05%	60 mins
	Peak Adult	£11.50	£12.00	4.35%	60 mins
	Off peak adult	£7.80	£8.50	8.97%	60 mins
	Peak Junior	£6.20	£9.00	45.16%	60 mins
	Off Peak Junior	£5.00	£6.00	20.00%	60 mins
Tennis-per court	Peak Adult	£6.70	£7.00	4.48%	60 mins
	Off peak adult	£5.20	£6.00	15.38%	60 mins
	Peak Junior	£4.20	£5.25	25.00%	60 mins
	Off Peak Junior	£3.50	£4.25	21.43%	60 mins
	Per Round	£2.10	£2.20	4.76%	Per person
	Putting	£1.00	£1.00	0.00%	Per person
Athletics	Adult	£2.60	£3.00	15.38%	Per Session
	Concession/Student	£2.00	£2.25	12.50%	Per Session
Grass Football/Rugby	Adult match	£58.00	£60.00	3.45%	Per match
	Junior/schools- Adult pitch	£40.00	£45.00	12.50%	Per match
Cricket	Junior/schools- Junior pitch	£26.00	£30.00	15.38%	Per match
	Adult day	£54.00	£55.00	1.85%	40 Overs a side
	Adult evening	£38.00	£40.00	5.26%	20 Overs a side
	Junior/schools day	£28.00	£41.25	47.32%	40 Overs a side
Bowls	Junior/schools evening	£22.00	£30.00	36.36%	20 Overs a side
	Adult Supporter	£98.00	£100.00	2.04%	Season
	Concession Supporter	£76.00	£75.00	-1.32%	Season
	Green Fees	£3.80	£4.00	5.26%	Per person
Rounders	Locker small	£9.00	£10.00	11.11%	Season
	locker Large	£16.00	£17.50	9.38%	Season
Cross Country	Adult	£20.00	£20.00	0.00%	Per match
	Junior/schools	£15.00	£15.00	0.00%	Per match
	Venue Hire	£62.00	£65.00	4.84%	Per meeting

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